Exhibit 37

Corporate Compliance Quarterly Report to Board of Directors 4Q2011

January 19, 2012

Bert Weinstein
Vice President, Corporate Compliance



Corporate Integrity Agreement - Annual Report

- CIA Fourth Annual Report filed with OIG 9/23/11
- Received limited number of "minor" clarifying questions from OIG Monitor in early January:
 - 1. Charter, Organization and Process for Sales Discipline Committee (SDC)
 - 2. Override process to Permit Calls on restricted specialties
 - 3. Instances of DMs Not Observing All Calls During Ride-Alongs
 - Follow Up on Comparative Claims and Customers Email Investigations
- Successfully answered questions posed by OIG Monitor, with minor follow up near completion on numbers 1 and 2 above





Current Pharma Industry Compliance Update

2001-2010 ~ \$16 Billion in Federal Pharma Settlements

2011 ~ \$6.5 Billion in Federal "Off-Label" Settlements announced

• GSK \$3 Billion

Abbott 1.5 Billion

Merck 950 Million

Amgen 750 Million

• J & J 270 Million

Sandoz 150 Million

- More to follow A-Z, Cephalon, Novo-Nordisk, Pfizer, Alcon
- Many State cases and over 150 "whistleblower" cases
- Message at National Sales Meeting: "No Time for Let Up"





Theme: The Importance of Transparency

Emphasis on "Compliance transparency" theme with the Sales Force:

- Whenever we have had issues and dealt appropriately with them, OIG has been satisfied, and taken no action
- Ask questions when in doubt!
- Raise concerns and mistakes with Sales Management or Compliance, or through the Hotline anonymously
- We want to fix issues before they become big problems





OIG Roundtable Meeting

- Mary Riordan, Senior Counsel of OIG, announced in November OIG's plan to reach out to selected compliance officers of CIA companies, to join OIG in Washington for a roundtable discussion of best practices and ideas for improvement of CIAs.
- ~25 Compliance Officers invited to attend February 23rd
- Topics will include:
 - Challenges in implementing CIAs
 - Board oversight activities performed
 - Monitoring activities
 - Future challenges
 - Post-CIA plans





Federal Physician Payments Sunshine Act

- 2010 Federal Sunshine Act requires pharmaceutical and device manufacturers to annually report to Health and Human Services, and post on public website, <u>payments and other</u> <u>transfers of value</u> to Physicians and Teaching Hospitals, including meals, gifts, consulting fees.
- October 1, 2011 Statutory deadline for CMS to issue regulations as mandated in the Sunshine provisions – Not Issued
- December 14, 2011 Draft Sunshine regulations published in the Federal Register for public comment, following criticism by Senators
- February 17, 2012 Deadline for public comment on the proposed Sunshine regulations
- As a result, <u>reporting for 2012 has been delayed significantly</u>





Sunshine Act

Draft Regulations Contain Industry-Unfriendly Allocation Rules

- Employees of physicians are included as covered recipients, but benefits to them to be allocated only to physicians for whom they work; e.g., cost of meals loaded on doctors, resulting in higher expenses reported
- The Draft Rules provide that the value of items provided at physician group practices to be allocated among <u>all</u> physicians in the group; e.g., expense allocated to all doctors whether partaking in meal or not!
- Result: More doctors and practices restricting access





Sunshine Act

Comments, due February 17th, expected to be submitted by Purdue, PhRMA, others, covering areas of concern, including:

- Physician expense allocation methodologies
- Identification of covered physicians
- Implications for international affiliates not doing business in US
- Treatment of certain materials, such as marketing and medical materials distributed to physicians
- CRO payments
- Delayed reporting of research payments (trade secret protection)
- Reporting formats, timing





Preparations for Intermezzo Launch

- Purdue Compliance group preparing for training and operations with Quintiles Management, including Compliance Officer
- Will train 275 Sales Representatives, 32 District Managers, 4
 Regional Managers
- Training to be provided on compliance and Purdue culture
- Expectation is that Intermezzo Contract Sales Force will function consistent with Purdue Sales Force, including:
 - Monitoring/auditing of field activities
 - Investigation and discipline process
 - Documentation of sales calls
 - Sampling





Speaker Program Update

- Speaker programs are a relatively high risk activity, in view of the potential for off-label or other improper promotional conduct by third parties during such activities.
- FDA recently issued a warning letter on another company's program
- Purdue has a live monitoring process
 - All programs monitored and reported on by Purdue attendees
 - 8.5% of all speaker programs have had an independent monitor in attendance (exceeds recent CIA standards)
 - To date <u>no substantive concerns</u> have been identified, and minor issues appropriately addressed





Hotline and Other Inquiries 4Q2011

There were 74 matters total closed in 4Q11:

- 36 sales matters involving representatives' potential improper promotion and poorly written call notes, and speaker program issues
- All such matters are reviewed at weekly Sales Discipline Committee and monthly Reportable Events Committee meetings
- All matters evaluated under CIA notification standards No Reportable Events

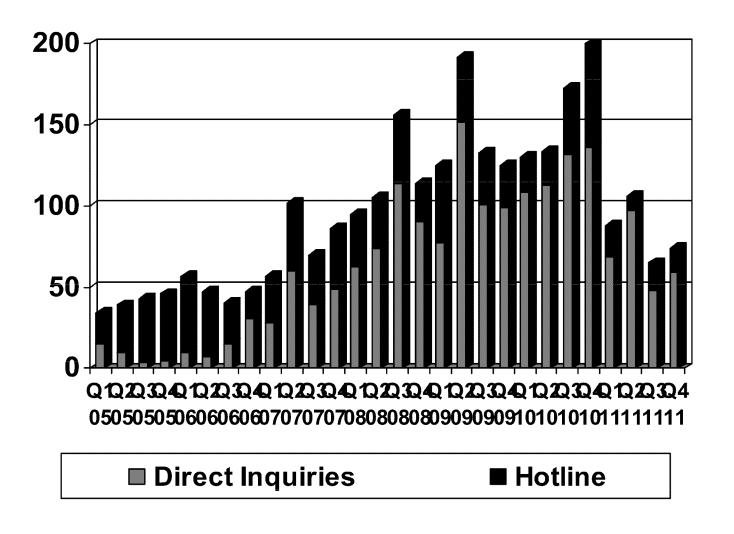




Appendix



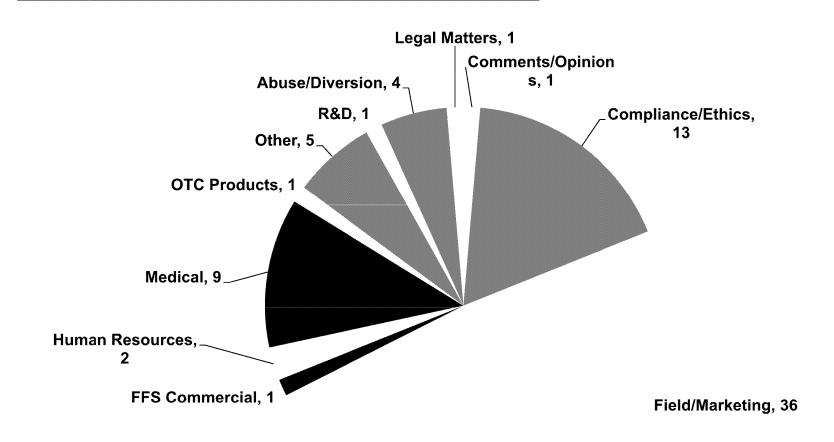
Inquiries by Quarter (1Q05 – 4Q11)







4Q 2011 Compliance Inquiries







4Q 2011 Inquiry Response Time

